



PRIORITY SECTOR LENDING

Quarterly Report: Q2-2020

Royal Monetary Authority of Bhutan

-- October, 2020



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PSL – Review of Implementation

The Priority Sector Lending (PSL) initiative was launched on 13 December, 2017 for implementation with effect from 1 January, 2018. This report provides updates for the first quarter of 2020 as well as a review of the past two years' experience in implementing the PSL.

All the 20 Dzongkhags (Districts) and 7 financial institutions were involved in reviewing PSL proposals in 2018 and 2019. The Dzongkhags collectively received 1,577 PSL applications, out of which 1,292 projects were approved by the Dzongkhag. The capital, Thimphu, received the highest number of applications (293 projects). The majority of the projects (78%) were agriculture-related projects with the highest concentration in primary production. In terms of gender composition, 874 applicants were male and 690 were female, while remaining 13 applicants constituted groups and cooperatives. Projects were clustered around similar ideas while proponents were all individuals with only a handful of groups.

The financial institutions collectively approved 490 proposals, of which 68% constituted Agri-CSI projects. Thimphu Dzongkhag received the highest PSL loans with 134 beneficiaries, followed by Samtse and Sarpang Dzongkhag with 54 and 45 beneficiaries respectively. More than half the projects rejected by the financial institutions were on account of poor credit history of the clients. The financial institutions collectively sanctioned Nu. 466.39 million as of 2nd Quarter 2020.

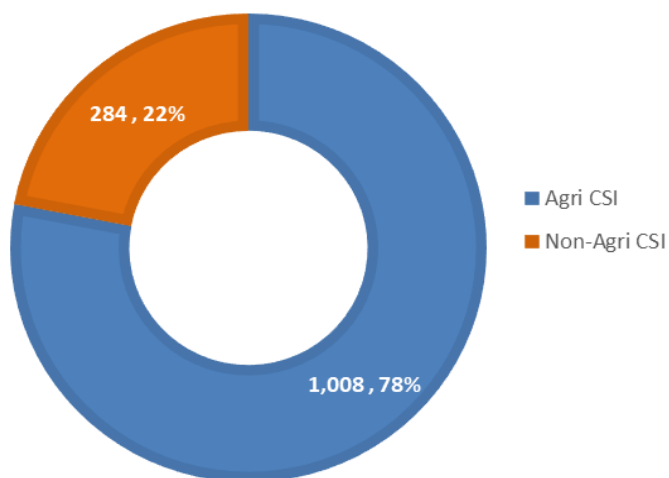
As of June 30, 2020, the Royal Insurance Corporation of Bhutan Ltd. (RICBL) has underwritten 1170 insurance policies (Life & General insurance) for the PSL projects funded by various financial institutions including the National CSI Development Bank Ltd. In terms of insurance claim settlements, RICBL has collectively paid a total of Nu. 3.50 Million as of 2nd Quarter, 2020.

PSL DATA

PSL Applications Processed by Dzongkhag

Dzongkhag	Q2 2020				STATUS AS OF JAN 2018 - JUN 2020			
	Received	Approved	Under Review	Rejected	Received	Approved	Under Review	Rejected
Bumthang	-	-	-	-	115	87	15	13
Chukha	-	-	-	-	45	42	1	2
Dagana	-	-	-	-	165	107	52	6
Gasa	-	-	-	-	13	12	-	1
Haa	-	-	-	-	44	38	6	-
Lhuentse	-	-	-	-	6	5	-	1
Mongar	-	-	-	-	28	24	1	3
Paro	-	-	-	-	105	69	29	7
Pemagatshel	1	1	-	-	92	89	-	3
Punakha	-	-	-	-	17	15	-	2
Samdrupjongkhar	-	-	-	-	38	33	1	4
Samtse	-	-	-	-	152	144	2	6
Sarpang	-	-	-	-	163	144	6	13
Tashigang	-	-	-	-	52	42	10	-
Tashiyangtse	-	-	-	-	5	5	-	-
Thimphu	-	-	-	-	293	239	51	3
Trongsa	-	-	-	-	18	13	-	5
Tsirang	-	-	-	-	133	105	10	18
Wangduephodrang	-	-	-	-	28	21	7	-
Zhemgang	-	-	-	-	65	58	-	7
Total	1	1	-	-	1,577	1,292	191	94

Projects Approved By Dzongkhag: By Category
(Jan 2018 - Jun 2020)

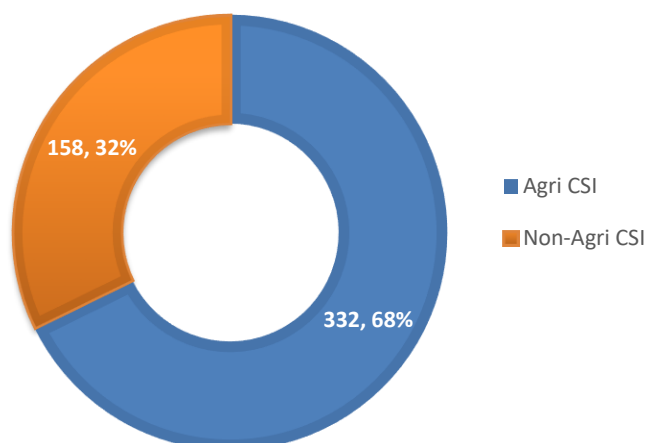


PSL Applications: Status with Financial Institutions

January 2018 - June 2020

SL No.	Dzongkhag	PSL Projects Processed by Dzongkhag		Projects financed by Financial Institutions	
		Total Received	Total Approved	Total No. of Loan A/cs	Loan Sanctioned (Nu. in millions)
1	Bumthang	115	87	18	21.13
2	Chhukha	45	42	25	32.43
3	Dagana	165	107	24	8.42
4	Gasa	13	12	6	2.28
5	Haa	44	38	14	7.16
6	Lhuntse	6	5	1	0.34
7	Mongar	28	24	5	5.12
8	Paro	105	69	28	20.68
9	Pemagatshel	92	89	4	6.28
10	Punakha	17	15	13	11.58
11	Samdrup Jongkhar	38	33	8	17.87
12	Samtse	152	144	54	20.41
13	Sarpang	163	144	45	21.16
14	Thimphu	293	239	134	202.56
15	Trashigang	5	5	1	0.50
16	Trashigang	52	42	45	28.28
17	Trongsa	18	13	6	8.54
18	Tsirang	133	105	24	14.93
19	Wangduephodrang	28	21	20	27.34
20	Zhemgang	65	58	15	9.39
	Grand Total	1577	1292	490	466.39

**Projects Approved By Fis: By Category
(Jan 2018 - Jun 2020)**



Dzongkhag-wise PSL Projects financed by Financial Institutions as of June 30, 2020

Financial Institutions Dzongkhag	BOBL		BNBL		BDBL		DPNBL		TBANK		BIL		RICBL		Total No. of A/cs	Total Sanctioned (Nu.)
	A/cs	Sanctioned	A/cs	Sanctioned	A/cs	Sanctioned	A/cs	Sanctioned	A/cs	Sanctioned	A/cs	Sanctioned	A/cs	Sanctioned		
Bumthang	7	1.28	9	10.14		-		-		-		-	2	9.70	18	21.13
Chhukha	14	16.77	8	14.31	1	0.50	1	0.50	1	0.35		-		-	25	32.43
Dagana	19	6.42	2	0.71	3	1.29		-		-		-		-	24	8.42
Gasa		-	6	2.28		-		-		-		-		-	6	2.28
Haa	6	3.17	7	3.62	1	0.37		-		-		-		-	14	7.16
Lhuntse	1	0.34		-		-		-		-		-		-	1	0.34
Mongar	2	0.69	3	4.43		-		-		-		-		-	5	5.12
Paro	11	6.67	11	11.85		-	5	1.84	1	0.32		-		-	28	20.68
Pemagatshel	3	0.52	1	5.76		-		-		-		-		-	4	6.28
Punakha	4	1.44	8	9.64	1	0.50		-		-		-		-	13	11.58
Samdrup Jongkhar	8	17.87		-		-		-		-		-		-	8	17.87
Samtse	17	5.49	16	7.86	5	2.25	13	3.86	3	0.95		-		-	54	20.41
Sarpang	14	4.49	8	4.97	22	11.40	1	0.30		-		-		-	45	21.16
Thimphu	50	50.70	52	96.92	11	5.30	9	17.38	6	19.54	1	0.33	5	12.39	134	202.56
Trashigang	17	15.27	24	8.51	1	0.50		-	2	1.00		-	1	3.00	45	28.28
Trongsa	4	5.24		-		-	1	0.30	1	3.00		-		-	6	8.54
Tsirang	14	10.29	10	4.64		-		-		-		-		-	24	14.93
Wangduephodrang	5	1.23	11	17.17	2	1.20	2	7.74		-		-		-	20	27.34
Zhemgang	10	3.70	5	5.68		-		-		-		-		-	15	9.39
Total	207	152.10	181	208.49	47	23.31	32	31.92	14	25.15	1	0.33	8	25.09	490	466.39

Sex and Age Disaggregated Data for PSL Loan Beneficiaries

Sex	No. of Loan A/cs	Sanctioned Amount (Nu.)
Female	202	138.66
Male	282	300.66
Other	6	27.07
Grand Total	490	466.39

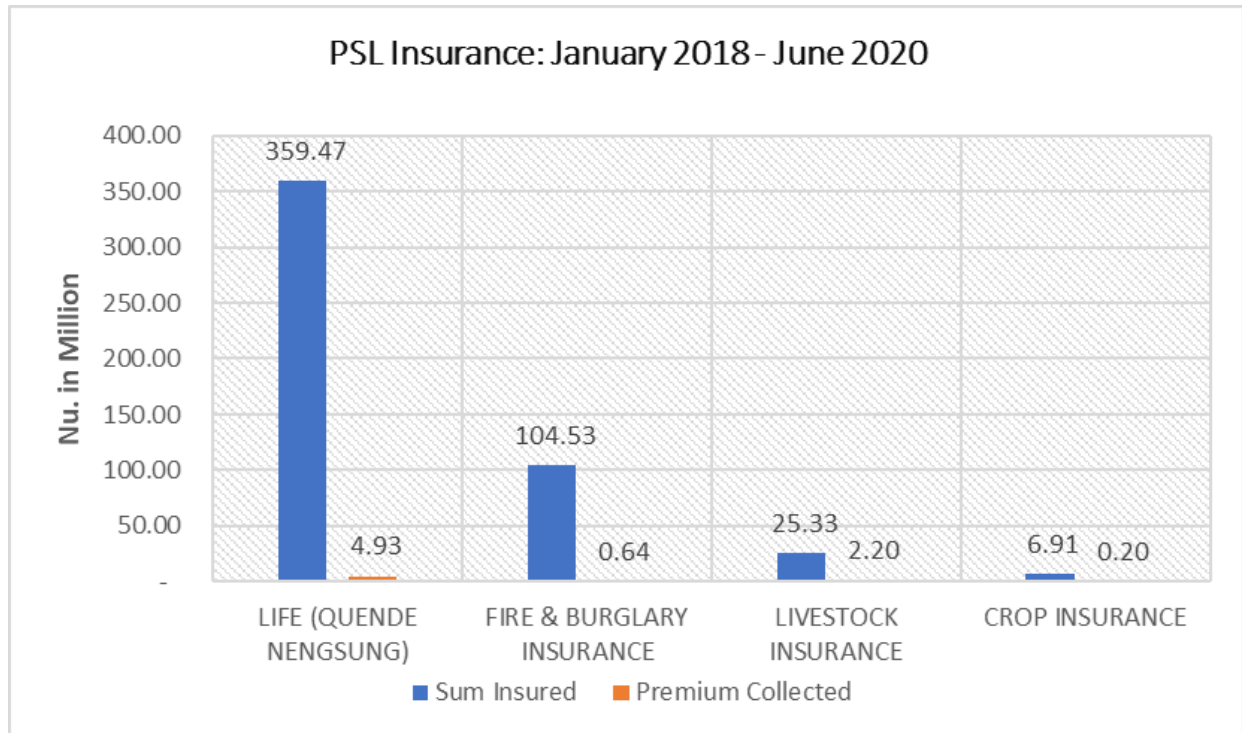
Age Range	No. of Loan A/cs	Sanctioned Amount (Nu.)
20-29	114	88.79
30-39	181	196.78
40-49	118	111.28
50-59	50	46.41
60-69	16	10.98
70-79	2	0.37
NA	9	11.77
Total	490	466.39

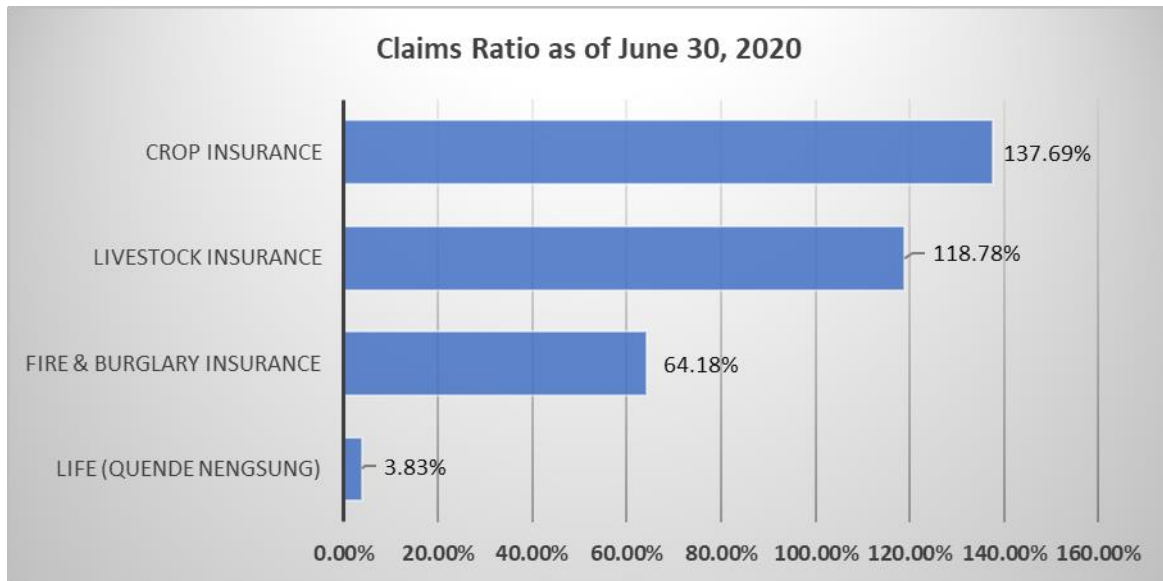
**All amount in million Ngultrum*

PSL Insurance Data as of June 30, 2020

PSL Insurance Data: January 2018 - June 2020

SL	Insurance Scheme	No. of Policy	Sum Insured (Nu. In Mill.)	Premiums Collected (Nu. In Mill.) (A)	No. of Claims	Claims Paid (Nu. In Mill.) (B)	Claims Ratio (B/A)%
1	LIFE (QUENDE NENGUNG)	848	359.47	4.93	1	0.19	3.83%
2	FIRE & BURGLARY INSURANCE	122	104.53	0.64	2	0.41	64.18%
4	LIVESTOCK INSURANCE	157	25.33	2.20	39	2.62	118.78%
3	CROP INSURANCE	43	6.91	0.20	4	0.28	137.69%
	Total	1170	496.23	7.98	46	3.50	43.80%





PSL Insurance Data by Financer

Financial Institutions	No. of Insurance Policy	<i>Amount in Million Ngultrum</i>		
		Sum Insured	Premium Collected	Claims Paid
BDBL	61	44.00	0.77	-
BNBL	224	129.63	1.80	2.03
BOBL	265	77.47	1.66	1.39
DPNBL	13	4.25	0.08	0.08
RICBL	8	26.59	0.11	-
T-BANK	8	5.34	0.06	-
NCSIDBL	591	208.96	3.50	-
Total	1170	496.23	7.98	3.50

MILESTONES

1 JAN 2018

- Government Order C2/823 empowering Dzongkhag PSL Committees issued
- PSL Guidelines came into effect

JAN. 2018

- Dzongdag Conference on PSL for all twenty Dzongkhags conducted (19 January in Gelephu; 22 January in Samdrupjongkhar; 26 January in Paro)

MAR. 2018

- 8 March: First PSL loan sanctioned (Nu.500,000 sanctioned by BNBL to a 26 year-old farmer from Wangduephodrang for commercial potato cultivation)
- 13 March: Coordination meeting with donors and development partners to discuss support in capacity building and access to market and technology

MAY 2018

- PSL Workshop for Dzongkhag Focals

NOV. 2018

- 03 November: PSL monitoring tours for all 20 Dzongkhags kick-started with Chhukha Dzongkhag
- 05 November: PSL System launched by DCSI, MoEA

FEB. 2019

- PSL bilateral meetings conducted with the Financial Institutions.

AUG. 2019

- PSL capacity building workshop on “Promoting Small and Medium-sized Enterprises” (1st Cohort) was organized for 6 Dzongkhags’ PSL committee members and PSL focals of Financial Institutions.

OCT.2019

- PSL capacity building workshop on “Promoting Small and Medium-sized Enterprises” (2nd Cohort) was organized for 7 Dzongkhags’ PSL committee members and PSL officers of Financial Institutions.

DEC.2019

- With the field visits to Trashi Yangtse, Lhuentse and Pema Gatshel Dzongkhags undertaken, the RMA PSL team successfully completed visiting all the 20 Dzongkhags. The field visits were initiated to monitor PSL projects.

This report has been compiled by the Royal Monetary Authority of Bhutan based on the data provided by the financial institutions and the Dzongkhag PSL focal officers.

This report has been consolidated as of 2nd Quarter 2020.

Some data has been revised based on the data submitted by the Dzongkhags and the Financial Institutions.

Any revisions to the data published in this report will be reflected in the next report.

The RMA would like to thank all our partners for your support.

This report is available on the RMA's website www.rma.org.bt